

Date	Company	Purpose of Meeting	Name (only Band 8D+ and medically qualified staff) or PaLS Site
30/03/2015	Healthcare At Home	Contract review	PaLS Pharmacy
27/03/2015	COVIDIEN (UK) COMMERCIAL LTD	TELEPHONE CONVERSATION TO CLARIFY BANDING AND DELIVERY CHARGES	PaLS GRANSHA
25/03/2015	ProStrakan	Public tendering process overview	PaLS Pharmacy
24/03/2015	Stryker	To discuss the framework agreement for Interventional Radiology Products	PaLS RVH
20/03/2015	Sela Medical	To discuss distributorship and framework agreements	PaLS RVH
19/03/2015	Roche	Supply management discussion	PaLS Pharmacy
19/03/2015	Medtronic	To discuss reduced pricing on framework agreement	PaLS RVH
18/03/2015	Clonallen Laboratories	Packs Framework Contract Management Meeting	PaLS RVH
12/03/2015	3M	CONTRACT UPDATE	PALS RVH
12/03/2015	OLM	TO DISCUSS CUSTOMER COMPLIANTS	PALS RVH
09/03/2015	AB SCIEX / EireChrom	LCMS Contract 13787 review and discuss future tender requirements	PaLS RVH
06/03/2015	Scrubs Etc	To discuss contract management of IV Cannulae 14061	PALS RVH
04/03/2015	STANMORE IMPLANTS	DISCUSSION ABOUT ORTHOPAEDIC FRAMEWORK	PaLS RVH
04/03/2015	Abbott	Site visit to NIBTS as part of a tender process	PaLS RVH
26/02/2015	Orthosolutions	Contract Implementation	PaLS RVH
25/02/2015	Vygon	Supplier update on their role	PaLS Staff
25/02/2015	SMC/DEVILBISS	MARKET RESEARCH	PALS RVH
25/02/2015	BAYWATER	MARKET RESEARCH	PALS RVH
25/02/2015	TBS GB	MARKET RESEARCH	PALS RVH
25/02/2015	RESPICARE	MARKET RESEARCH	PALS RVH
25/02/2015	PEI	MARKET RESEARCH	PALS RVH
25/02/2015	CARDIAC SERVICES	MARKET RESEARCH	PALS RVH
24/02/2015	Cook Medical	To discuss contracts on which they are contractors	PaLS RVH
20/02/2015	HERAEUS	CURRENT AND NEW PRODUCTS	PaLS RVH
20/02/2015	M.E.D. SURGICAL	TELEPHONE DEBRIEF ON PROJECT 18704 - DISPOSABLE LIGHT GUIDES	PALS - GRANSHA
19/02/2015	GENESYS MEDICAL & MEDICINA	REVIEW OF DIETETICS POSITION	PaLS PHARMA
13/02/2015	Becton Dickinson	Syringes & Needles Contract Review	PaLS RVH

11/02/2015	Bard	New Senior Sales Specialist for Bard to discuss Endosurgical Devices Framework Agreement	PaLS RVH
10/02/2015	British Generic Manufacturers Association	To discuss timetables for transition to new contract awards.	Peter Wilson / Boucher
09/02/2015	Stryker UK	Product Demonstration	PaLS RVH
05/02/2015	Stryker	Short Term Loan Kit Discussion	PaLS RVH
05/02/2015	Fannin UK	Market Research	PaLS RVH
29/01/2015	Medtronic	To discuss invoice queries	PaLS RVH
26/01/2015	Medi-Shower	New product	PaLS Ballymena
21/01/2015	OrthoSolutions	Contract Implementation Meeting	PaLS RVH
21/01/2015	DANIELS HEALTHCARE AND WILTON HEALTHCARE	CONTRACT REVIEW	PaLS Sustainability
21/01/2015	ECOLAB	CONTRACT IMPLEMENTATION MEETING	PaLS RVH
20/01/2015	Sempermed	To discuss on going implementation of Surgical Gloves Framework Agreement, let by Scotland	PaLS RVH
19/01/2015	ArjoHuntleigh	Verification of Evidence - Tender Process	PaLS - Ballymena
19/01/2015	Sidhill	Verification of Evidence - Tender Process	PaLS - Ballymena
15/01/2015	ASTRAL HEALTHCARE	TO DISCUSS NHS PUBLIC PROCUREMENT ARRANGEMENTS IN NORTHERN IRELAND.	PaLS CAPITAL ANTRIM
13/01/2015	MEDICAL SUPPLY COMPANY	TO DISCUSS THE IMPLEMENTATION OF A RECENTLY AWARDED CONTRACT	PaLS RVH
12/01/2015	BAYER	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
07/01/2015	JANSSEN-CILAG	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
07/01/2015	AVENTIS PHARMA LTD t/a SANOFI	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
07/01/2015	MERCK SHARP & DOHME	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
06/01/2015	BOWMED IBISQUS	TO DISCUSS/ADDRESS ISSUES RELATING TO THE DHSSPSNI CYCLING PROGRAMME (T'CONF)	PaLS PHARMA
06/01/2015	Aquilant	Introduce account manager	PaLS RVH

05/01/2015	MARTINDALE PHARMA	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
05/01/2015	WOCKHARDT	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA