

Date	Company	Purpose of Meeting	Name (only Band 8D+ and medically qualified staff) or PaLS Site
11/03/2016	SANDOZ	TO DISCUSS IMPLEMENTATION OF ADOPT (3)	PaLS PHARMACY
11/03/2016	BUNZL CATERING	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
11/03/2016	CE - TECH	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
11/03/2016	LOWE REFRIGERATION	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
11/03/2016	STEPHENS CATERING	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
11/03/2016	WILLIAMS REFRIGERATION	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
10/03/2016	HEALTHCARE 21 (obo COVIDIEN)	MANAGEMENT OF PRODUCT IMPLEMENTATION (3)	PaLS PHARMACY
03/03/2016	HEALTHCARE 21 (obo COVIDIEN)	MANAGEMENT OF PRODUCT IMPLEMENTATION (2)	PaLS PHARMACY
03/03/2016	M3 MEDICAL	SUPPLIER RELATIONSHIP MANAGEMENT / DELIVERY PROBLEMS	BSO/PALS LOGISTICS CAMPSIE
02/03/2016	Domtar/Attends	Supplier relationship management- pack configs Pampers	PaLS Logistics Boucher
26/02/2016	Fannin	Supplier Relationship Management - return of slow moving stock	Pals Logistics Campsie
25/02/2016	HEALTHCARE 21 (obo COVIDIEN)	MANAGEMENT OF PRODUCT IMPLEMENTATION	PaLS PHARMACY
25/02/2016	Covidien	Supplier relationship management - Slow moving stock	BSO/PALS LOGISTICS CAMPSIE
24/02/2016	Sword Medical	DISCUSSION ON NEW AGENCIES	PaLS CAPITAL ANTRIM
19/02/2016	SMITHS MEDICAL	Supplier relationship management - lead times and stock outs	BSO/PALS LOGISTICS CAMPSIE
18/02/2016	JOHNSON & JOHNSON	Supplier relationship management - slow moving stock	BSO/PALS LOGISTICS CAMPSIE
10/02/2016	ROCHE	CONTRACT MANAGEMENT, DYNAMIC PURCHASING SYSTEM	PaLS PHARMACY
10/02/2016	GAMA	SUPPLIER RELATIONSHIP MANAGEMENT /ANNUAL VISIT OF DIRECTORS	BSO/PALS LOGISTICS BOUCHER
10/02/2016	FANNIN HEALTHCARE	SUPPLIER RELATIONSHIP MANAGEMENT/DELIVERY PROBLEMS WITH PALLET HEIGHT	BSO/PALS LOGISTICS BOUCHER
04/02/2016	INTERSURGICAL	SUPPLIER RELATIONSHIP MANAGEMENT /DELIVERY PROBLEMS	BSO/PALS LOGISTICS CAMPSIE
29/01/2016	Synthes	Contract Review	PALS Royal
29/01/2016	Ansell	Contract Review	PALS Royal
29/01/2016	Bunzl	Contract Review	PaLS Royal
29/01/2016	CATERQUIP	SUPPLIER RELATIONSHIP MANAGEMENT /DELIVERY PROBLEMS	BSO/PALS LOGISTICS CAMPSIE
27/01/2016	Bunzl	Product Complaint	PaLS Royal
26/01/2016	Ambu	Demonstration of new product range	PaLS Royal
22/01/2016	Cook Medical	Introducing new Sales Representative	PaLS Royal
21/01/2016	Hill Rom	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
21/01/2016	SCIENTIFIC MEDICAL CLINICAL	Pre Tender Supplier Engagement Meeting	PaLS CAPITAL ANTRIM
20/01/2016	HOSPITAL SERVICES LTD	INTRODUCTION OF NEW CHIEF EXECUTIVE	PaLS CAPITAL ANTRIM
19/01/2016	PFIZER	CONTRACT REVIEW AND CONTRACTING PIPELINE FOR BIOLOGICS/BIOSIMILARS	PaLS PHARMACY
15/01/2016	SCIENTIFIC MEDICAL CLINICAL	PROCUREMENT ROUTES FOR ULSTER HOSPITAL REDEVELOPMENT	PaLS CAPITAL ANTRIM
07/01/2016	Johnson & Johnson	To discuss usage and price of BioPatch Discs. Price £170.75 given and details of RVH Sourcing given t	Gransha
22/12/2015	Orthimo	Introduction to Generic Orthopaedic Implants	PaLS Royal
16/12/2015	PFIZER	BIOLOGICS CONTRACT REVIEW	PaLS PHARMACY
15/12/2015	AMCo	TO DISCUSS SUPPLY ISSUES	PaLS PHARMACY
15/12/2015	MSD	TO DISCUSS PROGRESSION THROUGH REMICADE PRICE/VOLUME MATRIX	PaLS PHARMACY
14/12/2015	HC21	Contract Review	Royal
14/12/2015	Northern Microsystems	Pre Market Engagement	PaLS - Ballymena
14/12/2015	Mason Technology	Pre Market Engagement	PaLS - Ballymena
09/12/2015	Surgical Dressings Manufacturers Association	Pre Tender Engagement session	PaLS PHARMACY
08/12/2015	HOSPITAL METALCRAFT LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
03/12/2015	Stryker	Annual REview Meeting	Royal
03/12/2015	FRESENIUS KABI	CONTINUED SUPPLY OF EXISTING PRODUCTS	PaLS PHARMACY
03/12/2015	NUTRICIA	CONTINUED SUPPLY OF EXISTING PRODUCTS	PaLS PHARMACY
02/12/2015	PEI	Contract Review	Royal
30/11/2015	TEVA UK	EXPLAIN HSCNI TENDERING PROCEDURES	PaLS PHARMACY
26/11/2015	Bunzl	Contract Review	Royal

19/11/2015	QDEM	INTRODUCTION TO NEW NORTHERN IRELAND REP	PaLS PHARMACY
19/11/2015	PEI	Contract Review	Royal
13/11/2015	Cardiac Services	Contract Review Meeting	PaLS - Ballymena
11/11/2015	Covidien	Information Gathering	Royal
06/11/2015	SANDOZ	TO DISCUSS IMPLEMENTATION OF ADOPORT (2)	PaLS PHARMACY
04/11/2015	Smiths Medical	Contract Review	PaLS Royal
03/11/2015	Zimmer	Framework Review	Royal
30/10/2015	PEI	Annual Review	Royal
27/10/2015	NHS SUPPLY CHAIN	CONTRACT REVIEW MEETING	PaLS CAPITAL ANTRIM
27/10/2015	Supply Chain	Annual Review	Royal
19/10/2015	Premier Scientific	Discusson about upcoming tenders	PaLS RVH
15/10/2015	St Jude Medical	Contract Review	Royal
15/10/2015	Smith adn Nephew	Framework Review	Royal
09/10/2015	SANDOZ	TO DISCUSS IMPLEMENTATION OF ADOPORT	PaLS PHARMACY
07/10/2015	Zimmer	Framework Review	Royal
05/10/2015	stryker	Lot 1 Expenditure Review	PaLS RVH
29/09/2015	Fleetwood Healthcare and FCare Systems	Complaint Investigation	PaLS RVH
28/09/2015	Clonallen	Contract Review	PaLS RVH
23/09/2015	Clonallen	Packs Review	Royal
16/09/2015	Roche Products Ltd	Debrief and clarification re implementation of new award	PaLS PHARMACY BOUCHER
09/09/2015	XOGRAPH	TO DISCUSS NHS PUBLIC PROCUREMENT ARRANGEMENTS IN NORTHERN IRELAND.	PaLS CAPITAL ANTRIM
08/09/2015	PECKFORTON/INTRAPHARM	UPDATE FOLLOWING AQUISITION	PaLS PHARMACY
26/08/2015	HOSPITAL METALCRAFT LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
12/08/2015	Cardiac Services	Contract Review Meeting	PaLS - Ballymena
12/08/2015	Sword Medical	Contract Review Meeting	PaLS - Ballymena
28/07/2015	HOSPIRA	TO DISCUSS AVAILABILITY OF BIOLOGICS/BIOSIMILARS	PALS PHARMACY
16/07/2015	Depuy Synthes	Quarterly Contract Review	PaLS RVH
14/07/2015	OrthoSolutions	Contract Implementation	PaLS RVH
08/07/2015	Full Support Healthcare	Discussion on Drapes and Gowns	Sam Waide, Peter Wilson and PaLS RVH
01/07/2015	NORTHERN HOSPITAL SUPPLIES	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
01/07/2015	MAILBOX-STAMFORD LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
01/07/2015	HOSPITAL METALCRAFT LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
30/06/2015	MOVIANTO	WHOLSALE DEALER'S LICENCE PROVISIONS	PALS PHARMACY
25/06/2015	Movianto	Clarify the process for wholesale of unlicensed medicines	PaLS PHARMACY
24/06/2015	Roche	Clarify product pricing	PaLS PHARMACY
15/06/2015	BAXTER HEALTHCARE	SUPPLY ISSUES	PaLS CAPITAL ANTRIM
10/06/2015	Zimmer	Discussion of Zimmer-Biomet Merger	PaLS RVH
05/06/2015	Ortho Solutions	Contract Implementation	PaLS RVH
05/06/2015	Fleetwood Healthcare	Complaint Investigation	PaLS - RVH
04/06/2015	Life Technologies (Thermo Fisher)	Review invoice queries	PaLS RVH
03/06/2015	ORTUS	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
03/06/2015	OXYGENCARE LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
03/06/2015	Biomet	Contract Review	PaLS RVH
02/06/2015	M3 MEDICAL	TO DISCUSS CONTRACT IMPLEMENTATION	PALS RVH
02/06/2015	CARDIAC SERVICES LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
02/06/2015	AERO HEALTHCARE LTD	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
02/06/2015	BOC HEALTHCARE	CONTRACT REVIEW	PaLS CAPITAL ANTRIM
30/05/2015	Medtronic	Contract Review	PaLS RVH
28/05/2015	Medilink services	CONTRACT REVIEW	PaLS CAPITAL ANTRIM

21/05/2015	Smith & Nephew	Contract Review	PaLS RVH
18/05/2015	BOSTON SCIENTIFIC	TELEPHONE DISCUSSION ON DISPOSABLE LIGHT GUIDES	PALS GRANSHA
16/05/2015	Fleetwood Healthcare and FCare Systems	Complaint Investigation	PaLS RVH
13/05/2015	GENESYS MEDICAL	PRODUCT SOURCING UPDATE	PaLS PHARMA
12/05/2015	Healthcare at Home	Contract review	PaLS Pharmacy
29/04/2015	Roche	Continued service provision	PaLS Pharmacy
22/04/2015	SCIENTIFIC MEDICAL CLINICAL	TO DISCUSS ULTRASOUND PROCUREMENT	PaLS CAPITAL ANTRIM
21/04/2015	HEALTHCARE AT HOME	CONTRACT REVIEW (2)	PaLS PHARMA
15/04/2015	AB SCIEX / EireChrom	Contract implementation / upcoming tenders	PaLS RVH
02/04/2015	BUNZL (AS AGENTS FOR PENNINE)	5177 CUSTOMISED PROCEDURE PACKS	PALS (RVH)
30/03/2015	Healthcare At Home	Contract review	PaLS Pharmacy
27/03/2015	COVIDIEN (UK) COMMERCIAL LTD	TELEPHONE CONVERSATION TO CLARIFY BANDING AND DELIVERY CHARGES	PaLS GRANSHA
25/03/2015	ProStrakan	Public tendering process overview	PaLS Pharmacy
24/03/2015	Stryker	To discuss the framework agreement for Interventional Radiology Products	PaLS RVH
20/03/2015	Sela Medical	To discuss distributorship and framework agreements	PaLS RVH
19/03/2015	Roche	Supply management discussion	PaLS Pharmacy
19/03/2015	Medtronic	To discuss reduced pricing on framework agreement	PaLS RVH
18/03/2015	Clonallen Laboratories	Packs Framework Contract Management Meeting	PaLS RVH
12/03/2015	3M	CONTRACT UPDATE	PALS RVH
12/03/2015	OLM	TO DISCUSS CUSTOMER COMPLIANTS	PALS RVH
09/03/2015	AB SCIEX / EireChrom	LCMS Contract 13787 review and discuss future tender requirements	PaLS RVH
06/03/2015	Scrubs Etc	To discuss contract management of IV Cannulae 14061	PALS RVH
04/03/2015	STANMORE IMPLANTS	DISCUSSION ABOUT ORTHOPAEDIC FRAMEWORK	PaLS RVH
04/03/2015	Abbott	Site visit to NIBTS as part of a tender process	PaLS RVH
26/02/2015	Orthosolutions	Contract Implementation	PaLS RVH
25/02/2015	Vygon	Supplier update on their role	PaLS Staff
25/02/2015	SMC/DEVILBISS	MARKET RESEARCH	PALS RVH
25/02/2015	BAYWATER	MARKET RESEARCH	PALS RVH
25/02/2015	TBS GB	MARKET RESEARCH	PALS RVH
25/02/2015	RESPICARE	MARKET RESEARCH	PALS RVH
25/02/2015	PEI	MARKET RESEARCH	PALS RVH
25/02/2015	CARDIAC SERVICES	MARKET RESEARCH	PALS RVH
24/02/2015	Cook Medical	To discuss contracts on which they are contractors	PaLS RVH
20/02/2015	HERAEUS	CURRENT AND NEW PRODUCTS	PaLS RVH
20/02/2015	M.E.D. SURGICAL	TELEPHONE DEBRIEF ON PROJECT 18704 - DISPOSABLE LIGHT GUIDES	PALS - GRANSHA
19/02/2015	GENESYS MEDICAL & MEDICINA	REVIEW OF DIETETICS POSITION	PaLS PHARMA
13/02/2015	Becton Dickinson	Syringes & Needles Contract Review	PaLS RVH
11/02/2015	Bard	New Senior Sales Specialist for Bard to discuss Endosurgical Devices Framework Agreement	PaLS RVH
10/02/2015	British Generic Manufacturers Association	To discuss timetables for transition to new contract awards.	Peter Wilson / Boucher
09/02/2015	Stryker UK	Product Demonstration	PaLS RVH
05/02/2015	Stryker	Short Term Loan Kit Discussion	PaLS RVH
05/02/2015	Fannin UK	Market Research	PaLS RVH
29/01/2015	Medtronic	To discuss invoice queries	PaLS RVH
26/01/2015	Medi-Shower	New product	PaLS Ballymena
21/01/2015	OrthoSolutions	Contract Implementation Meeting	PaLS RVH
21/01/2015	DANIELS HEALTHCARE AND WILTON HEALTHCARE	CONTRACT REVIEW	PaLS Sustainability
21/01/2015	ECOLAB	CONTRACT IMPLEMENTATION MEETING	PaLS RVH
20/01/2015	Sempermed	To discuss on going implementation of Surgical Gloves Framework Agreement, let by Scotland	PaLS RVH
19/01/2015	ArjoHuntleigh	Verification of Evidence - Tender Process	PaLS - Ballymena

19/01/2015	Sidhill	Verification of Evidence - Tender Process	PaLS - Ballymena
15/01/2015	ASTRAL HEALTHCARE	TO DISCUSS NHS PUBLIC PROCUREMENT ARRANGEMENTS IN NORTHERN IRELAND.	PaLS CAPITAL ANTRIM
13/01/2015	MEDICAL SUPPLY COMPANY	TO DISCUSS THE IMPLEMENTATION OF A RECENTLY AWARDED CONTRACT	PaLS RVH
12/01/2015	BAYER	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
07/01/2015	JANSSEN-CILAG	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
07/01/2015	AVENTIS PHARMA LTD t/a SANOFI	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
07/01/2015	MERCK SHARP & DOHME	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
06/01/2015	BOWMED IBISQUS	TO DISCUSS/ADDRESS ISSUES RELATING TO THE DHSSPSNI CYCLING PROGRAMME (T'CONF)	PaLS PHARMA
06/01/2015	Aquilant	Introduce account manager	PaLS RVH
05/01/2015	MARTINDALE PHARMA	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA
05/01/2015	WOCKHARDT	TO DISCUSS VP'S SPECIFIC ORDERING/DELIVERY REQUIREMENTS (T'CONF)	PaLS PHARMA